



Legal Aviation Workshop – LAW

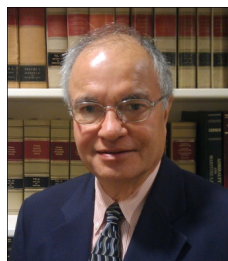
Mergers, Acquisitions & Alliances in the Airline Industry

Friday 23rd March 2012
Washington DC, USA

WORKSHOP AGENDA

- 9.00 Registration and Networking Coffee
- 9.30 Welcome and Introductions
- 9.45 **Overview of US Antitrust Laws**
- 10.15 **Overview of European Commission Competition Rules**
- 10.45 Networking Coffee Break
- 11.00 **The Economic Framework and Competition Issues in the Airline Industry**
- 11.30 **Antitrust Immunity in the Airline Industry**
- 12.30 Networking Lunch
- 13.30 **The Evolution of Airline Consolidation**
 - Mergers and Acquisitions – From a Regulated Environment to Liberalization
 - Interline Agreements to Code Shares to Alliances
- 15.30 Networking Coffee Break
- 16.00 **The Evolution of Airline Consolidation (con't)**
- 16.30 **Consolidation – What Does the Future Hold?**
- 17.30 **General Discussion**
- 18.00 End of Workshop

SPEAKERS



Jamie Baldwin, Lecturer, Author and Consultant on Air Transportation, Adjunct Instructor, Embry-Riddle Aeronautical University

Jamie Baldwin, formerly an Adjunct Professor at Embry Riddle Aeronautical University is a lecturer, writer and consultant in air transportation.

Mr Baldwin taught Business Law, Business Law for Airline Managers, and Airline Management in the College of Business at Embry-Riddle. Now retired from the classroom, he lectures on start-up airline strategies and advises clients on a variety of aviation matters,

including regulatory compliance, licensing, aircraft sourcing and financing, strategic planning, contracts, agency agreements and preparing business plans. He was also faculty advisor to Sigma Alpha Epsilon.

An avid golfer, Mr Baldwin is a golf correspondent for the Daytona Beach News-Journal.

Prior to entering the consulting business Mr Baldwin served as Deputy General Manager for Legal and Regulatory Affairs of Star Airways, a small Turkish cargo airline of which he was a founder, and prior to that, the US Representative of Tajik Air, the international airline of the Republic of Tajikistan. In the latter capacity, he represented the airline's interests before the US government, multilateral development banks and private US and international business interests. He also coordinated and prepared on behalf of the government of Tajikistan a request for a grant from the US Trade and Development Agency for a feasibility study on its air transport sector.

Mr Baldwin also served as an officer in the US Navy (1974-1978) and the active US Naval Reserve (1978-1994). His latest assignments included service as a Naval Liaison Officer on tanker convoys during the Iran/Iraq War, Officer in Charge of military officers boarding, inspecting and briefing masters of merchant ships delivering military cargo during the Gulf War and Commanding Officer of a US Naval Reserve unit. He is now retired with the rank of Commander.

Mr Baldwin has lectured and written extensively on both aviation issues and military affairs.

Mr Baldwin obtained an A.B. (Bachelor's) Degree in International Relations from the University of Southern California (Los Angeles) and a J.D. (Juris Doctor) Degree from the Washington College of Law of the American University (Washington DC). He is a member of the U.S. Naval Institute, the U. S. Golf Association and Sigma Alpha Epsilon. He has traveled widely and includes among his interests golf, hill walking, sailing, model railroading, spectator sports, classical music and writing.

He is married and resides in Florida.



Allan Mendelsohn, Of Counsel, Cozen O'Connor

Allan Mendelsohn is of counsel to the firm where he represents companies involved in transportation industry matters before the courts, federal agencies and departments, and the Congress. He has also litigated transportation related and other cases in the federal district and appellate courts and regularly works with the Department of Transportation, the Federal Aviation Agency, and the Department of State in connection with both transportation and general international legal issues. He has extensive experience as an arbitrator in both single and tripartite arbitrations involving both domestic and international issues.

In addition to serving as deputy assistant secretary of state for transportation affairs during 2000 - 2001, Allan served as an attorney in the State Department's Legal Advisor's Office from 1963-1968. During both periods, he was deeply involved in all areas of aviation and maritime law and policy. He worked on the 1963 Tokyo Convention on hijacking, on amendments to the liability provisions of the Warsaw Convention, on the 1966 Montreal Intercarrier Agreement, on the 1968 Visby amendments to the Hague Rules, and on many other



related issues. During his most recent service at State, he led the team of American negotiators that concluded the world's first multilateral open skies passenger and cargo agreement, now known as the APEC Multilateral Accord. Since leaving State, he has participated as a member of the OECD's Panel of Experts in drafting the text of a proposed multilateral open skies all-cargo agreement.

Prior to his work at the State Department, Allan spent three years as a judge advocate general officer in the U.S. Army in Germany and four years at the National Labor Relations Board in Washington, D.C., where he was involved in all phases of appellate litigation for the Board. He was admitted to the bar in 1955 in Illinois and has been a member of the District of Columbia bar since 1966. He was a partner in several Washington, D.C., law firms during the years when he was not in U.S. Government service.

He has also been an adjunct professor at the Georgetown Law Center where he has taught International Transportation Law since 1980 and, more recently, International Conflicts of Law.