3rd Annual
Offshore Aircraft Registration

Thursday 12th - Friday 13th December 2013
Renaissance Aruba Resort & Casino
Oranjestad, Aruba

Prime Sponsor
& Sponsor of Networking Dinner

Networking Drinks Reception
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AGENDA

Chairman: Simon R. Arends, Senior Advisor to the Minister of Tourism, Transportation & Labor, Special Projects, Ministry of Tourism, Transportation & Labor

Thursday 12th December 2013

8.30  Registration & Networking Coffee
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9.00  Opening Remarks from Aeropodium
Panagiotis Panagopoulos, CEO & Founder, Aeropodium

Opening Remarks from the Chairman
Simon R. Arends, Senior Advisor to the Minister of Tourism, Transportation & Labor, Special Projects, Ministry of Tourism, Transportation & Labor

9.10  KEYNOTE ADDRESS
Otmar Oduber, Minister of Tourism, Transport, and Labor of Aruba, Ministry of Tourism, Transportation & Labor

SESSION I

9.40  Why a state needs to be ICAO complaint?
Jorge Colindres Marinakis, Chairman & CEO, The Registry of Aruba

10.10  Business jet financing - How to "Make it Happen"
Isabelle Newson, Director, Credit Suisse

10.40  Q&A SESSION

10.50  Networking Coffee Break
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SESSION II

11.20  Non citizenship aircraft registration with the FAA
David M. Hernandez, Shareholder, Vedder Price
11.50 Aircraft fractional ownership in Aruba from a financing perspective  
E.A.D.M.E.J. (David) Wever, Partner, AMDC LAW

12.20 How to repossess aircraft registered offshore  
Yves Lavigne, President, World Assets Transition (WAT)

12.50 Q&A SESSION

13.00 Networking Lunch
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SESSION III

14.30 Taxation issues for aircraft registered in Aruba  
Jourainne Wever, Tax Manager, PwC

15.00 The Bahamas – Aviation’s newest destination  
Llewellyn V. Boyer-Cartwright, Partner, Callenders & Co.

15.30 EU VAT solutions, the Isle of Man and its aircraft registry  
Mark Byrne, Director, ICM Aviation

16.00 Q&A SESSION

16.10 Concluding Remarks from the Chairman and End of Day 1

16.20 Networking Coffee
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17.00 Networking Drinks Reception Sponsored by

20.30 Networking Dinner Sponsored by

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Friday 13th December 2013

9.00  Networking Coffee

9.30  Opening Remarks from the Chairman
Simon R. Arends, Senior Advisor to the Minister of Tourism, Transportation & Labor, Special Projects, Ministry of Tourism, Transportation & Labor

SESSION IV

9.40  The fundamentals of civil international aviation law
Dr. Donald H. Bunker, Managing Director, Donald H. Bunker & Associates

10.40  Networking Coffee
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11.10  Maintenance activities on Aruban registered aircraft operated by a foreign airline: Rules and regulations
Jan Willem Storm van’s Gravesande, Managing Partner, Aviation Independent Consulting

11.40  The FAA and the NCT dilemma, opportunities for offshore registries
Lincoln D. Gomez, Partner/Attorney-at-law, Gomez & Bikker

12.10  The relevance of ACG Acquisition/ Olympic Airlines for Aruba
Davina Mansur, Associate, Spigt Dutch Caribbean
Dinesh Mishre, Attorney at Law, Spigt Dutch Caribbean

12.40  Q&A SESSION

12.50  Concluding Remarks
Simon R. Arends, Senior Advisor to the Minister of Tourism, Transportation & Labor, Special Projects, Ministry of Tourism, Transportation & Labor

13.00  Networking Lunch
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SPEAKERS

Simon R. Arends, Senior Advisor to the Minister of Tourism, Transportation & Labor, Special Projects, Ministry of Tourism, Transportation & Labor
Positions held:
Senior Branch Operations Officer, Treasury Officer, Resident Vice-President
Departments:
Offshore Banking, Treasury Department and International Audit Division
  Position held:
  Chief Accountant, Director of Administration, Vice-President
  Department: Administration and Management
1998 – 2003  Aruba Airport Authority N.V.
  Position held:
  Managing Director Finance, Commerce and Human Resources, Managing Director and General Managing Director
  Department: Management
2003 – 2011  Solito Trust & Management N.V.
  Position: Managing Director
  Departments: Real Estate, Advisory & Consultancy, Administration and Collections
2009  Government of Aruba
Position: Senior Advisor to the Minister of Tourism, Transportation and Labor
Department: Ministry of Tourism, Transportation and Labor
Jan. 2011  Vice-Chairman of the Board of Supervisory Directors of ELMAR
EDUCATION
June 1969  Completed High School in Aruba
May 1971  Obtained a Practical Accounting Degree in Aruba
1984 – 1994  Followed several courses in Treasury, Auditing Techniques, Advance Accounting, Credit Analysis.
OTHER POSITION HELD:
• Former member of the Investment Committee of the Pension Fund Tourism Sector Aruba
• Former member of the Supervisory Board of the National Guarantee Fund for house construction for the Government of Aruba
• Former member of the Board of the Medical Care Foundation (SZA) supervising the hospital in Aruba
• Former member of the Supervisory Board of Public Credit Bank
• Former Chairman of the Supervisory Board of the Social Security Bank
• Former co-Chairman of the Task Force on the privatization of the Aruba Tourism Authority
• Former member of the Economic Committee of the Government of Aruba

Llewellyn V. Boyer-Cartwright, Partner, Callenders & Co.
Mr. Llewellyn Boyer-Cartwright, Esq. is a Partner at Callenders & Co – the Bahamas’ oldest law firm.
Mr. Boyer-Cartwright specializes in Aviation Law, Property Law, private residential and commercial acquisitions and Estate Planning and Administration. A commercial pilot for more than 30 years, Mr. Boyer-Cartwright is type-rated on the Boeing 747 and has over 6,000 hours of experience on both the Boeing 727 and Boeing 737 jet aircraft. He was admitted to The Bars of England & Wales and The Bahamas in 1994 and also holds a Master's Degree in Aviation Science, having specifically studied Airport Planning & Management and Aviation Safety. He is a member of the Bahamas Bar Association, the Honorable Society of the Inner Temple, London, England and the Lawyer-Pilots Bar Association and the Society of Trust & Estate Practitioners (STEP).
In January, 2012, he became the first Bahamian to be admitted to the Lawyer Pilots Bar Association. With the firm's support, Mr. Boyer-Cartwright, is driving the campaign to establish a Bahamas
International Aircraft Registry, believing that it could lead to related spin-off businesses in what has the potential to be a multi-million sector of the economy, and was appointed to the consultative committee established by the Bahamas Minister of Transport & Aviation. A finalist in the Bahamas Financial Services Board excellence awards in the category of Professional of the Year, he is part of an award-winning firm. Callenders & Co. was named the Country’s best law firm by Corp. Int’l in 2012.

Dr. Donald H. Bunker, Managing Director, Donald H. Bunker & Associates
Donald H. Bunker is a Canadian, practising in Dubai, United Arab Emirates. Prior to 1995, Dr. Bunker was the Aerospace Partner of the Canadian law firm, Ogilvy Renault, with whom he was associated for over thirty years, specialising in international commercial and aerospace law and representing clients such as the Royal Bank of Canada, Air Canada, Emirates, Air Mauritius, Aeroflot, International Lease Finance Corporation, Bank of Montreal, and many other well known financial institutions, airlines, leasing companies and manufacturers. Some of the other aspects of his career are as follows:-
- holder of an economics degree and three law degrees, including a Doctor of Civil Law degree from McGill University (aerospace finance law);
- currently serves as a Professor of Law at the McGill University Institute of Air and Space Law, Montreal teaching aerospace finance law (over 20 years);
- served as a visiting professor in the International Aviation MBA Program of Concordia University, Montreal (10 years);
- conducts regular courses on Aircraft Financing for the International Air Transport Association (IATA) annually in Geneva (May) and Montreal (August) and;
- regularly participates as a guest lecturer at numerous universities, institutions and conferences on aviation finance law;
- is a member of:
  Quebec Bar Association
  American Bar Association
  International Bar Association
  Academy of Transport of Russia
  The Royal Aeronautical Society (Fellow)
  Aviation Working Group Legal Panel (Retired)
  Editorial Board of the McGill Annals of Air and Space Law;
  Aviation Law Association of Australia and New Zealand
  Member of Centro de Investigacion y Difusion Aeronautico – Espacial (Uruguay – 1992)
  International Institute of Space Law
  Middle East Business Aviation Association (MEBAA)
  - former trustee of the Dubai International Arbitration Centre (Dubai);
  - aviation counsel to Stikeman Elliott LLP, an international law firm based in Canada (retired);
  and
  - director of various corporations including Airclaims International Inc. and past director of Volvo Canada Limited, and CIAF Leasing Limited (an affiliate of Egyptair).

Mark Byrne, Director, ICM Aviation
Mark was born in Douglas on the Isle of Man and graduated in Law from the University of Westminster. He has an MBA from Manchester Business School and a Diploma in Marketing from the Chartered Institute of Marketing. Mark previously worked for two engineering companies in Germany in the legal, budgeting and marketing departments and for a management consultancy company in London and Ireland. He went on to work for a trust company as a client administrator and business development manager before being appointed as a Director of the ICM Group in 1995. Mark specialises in corporate and fiduciary matters with a special interest in aviation.

Jorge C. Colindres, President & CEO, The Registry of Aruba
Jorge Colindres has (20) twenty years of aviation experience ranging from aircraft sales and acquisitions to aircraft certification, regulatory and safety oversight. He founded the International Air
Safety Office in 1994; based in Miami, Florida. The company is dedicated to offering consulting services for the safety oversight of Civil Aviation Authorities, including: airline start-up, certification and conformity, aircraft airworthiness, inspection and registration. Mr. Colindres is a visionary in the field of offshore aircraft registration, as his company was the first company in the world to privately manage a Civil Aviation Authority Registration Program. The Registry of Aruba’s list of clientele includes several Heads of State, members of Royal Families and high-profile customers around the world. Mr. Colindres takes pride in both the unique relationship which he maintains with his clientele and in his pristine reputation throughout the aviation industry. The total number of aircraft sold and registered since the formation of the company totals in the hundreds.

Key Achievements
Education
1978–1983
US Coast Guard Officers Training Center, Yorktown, VA.
- Assisted and planned the formation of (3) three International Airlines (Air Astana, Armavia Airlines and AeroContinente)
- Sold over 100 medium to large business jets and commercial aircraft
- Managed and registered over 500 aircraft

Aviation Related Professional Experience
1994 - Present, Miami, Florida, President & CEO Int’l Air Safety Office, Inc.
- Founder of Int’l Air Safety Office, Inc.
- Chairman of Aviation Registry Group, LLLP
- Founder of the Registry of Aruba 1995 / First Private Company to Manage a Civil Aviation / Offshore Aircraft Registry.

Lincoln D. Gomez, Gomez & Bikker Law Offices
Lincoln D. Gomez, Managing-Partner & Chairman of the Aviation Finance Practice Group, Gomez & Bikker Law Offices.
Lincoln D. Gomez is the managing-partner of Gomez & Bikker law offices. His practice is concentrated in the areas of aircraft title, registration, financing and leasing and related matters concerning the Aruba Aviation Act, the Registry of Aruba, registration in Curacao, Sint Maarten and the BES-islands and the Cape Town Convention.
The ratification of the Dutch Kingdom of the Cape Town Convention was based on his initiative. He represents banks, financiers, lessors and AOC-holders. Earlier this year he successfully managed the first repossession of an aircraft in Aruba under the Cape Town-regime. Prior to Cape Town he managed various repossessions of both airframes and engines.
Lincoln chaired Aeropodium’s First International Aviation Finance Summit about the Netherlands and Dutch Caribbean held in Amsterdam on May 25th, 2012. He also presented relevant Aruba law & Cape Town aspects during the Summit.
Last year he participated as a speaker during the first Offshore Aircraft Registration summit in Aruba and the Business Aviation Summit of Latin-America in Brazil.
He holds degrees in Aruba law and International Tax.
http://www.linkedin.com/in/lincolngomez

Yves Lavigne, President, World Assets Transition (WAT)
Yves is the founder of World Assets Transition (WAT). In 2000, he started his career with Swissair and Swiss where he served as Freighter Manager and Director of Fleet Remarketing where he focused on Aircraft wet lease and capacity management and on Aircraft Lease Agreement & Remarketing Activities. In 2004, he joined the Aga Khan Fund for Economic Development as consultant where he was in charge the Aviation Affairs of the West African Airlines and part of the startup management team of a national carrier.
In the meantime, he set up a REGIO LEASE where he developed innovative solutions regarding Aircraft Registrations, Export and Recovery along with some Repossession Projects Management requiring tailored made solutions.

In 2012, Yves joined World Assets Transition (WAT). Yves is focused on bringing experience to innovative projects in emerging markets and he enjoys providing turnkey solutions related to assets transition. He also provided strategic advisory regarding implementation of companies and aviation solutions in areas of conflict.

Yves holds a Master Degree in Air Law and Air Transport Economics and is involved in master program where he provides lectures regarding Airline Start Up and Air Transport Regulations.

**Dinesh Mishre, Attorney at Law, Spigt Dutch Caribbean**

Dinesh Sewnandan Mishre is a lawyer at Law. Based in Curacao, Dinesh provides legal advice in the jurisdictions of Aruba, Curacao, Bonaire and Sint Maarten. Dinesh has been practicing law as of 2004 and specializes in Aviation and Space Law. He assists major leasing companies, financial institutions, airports, governments and airlines. He also provides legal advice to major Anglo-Saxon and European law firms that specialize in aviation. Dinesh is in the final phase of completing his Advanced Master in Air and Space Law at Leiden University. The most recent and interesting project Dinesh is working on is for Space Experience Curacao which company envisages to conduct space travel out of Curacao in 2014. This project has the support of KLM and many tickets have already been sold.

**Otmar E. Oduber, Minister of Tourism, Transportation and Labor**

**EDUCATION**

Bachelor of Science in Hospitality Management
1984-1990: Colegio Arubano
1990-1992: Aruba Hotel School

**QUALIFICATIONS**

Seventeen-years of experience in the development of public sector policies and macroeconomic policies. Practical experience in preparation and implementation of tourism policies, structural reforms and budget support. Excellent analytical and research skills. Rich practical experience in conducting dialogue with the private sector, worker’s unions as well as with international institutions and development organizations.

**PROFESSIONAL EXPERIENCE**

1994-1998:
Advisor to the Minister of Economic Affairs & Tourism
• Coordinated economic policies, projects and reform activities including tourism policies, promotion of domestic and foreign (tourism) investments, infrastructure investments, agriculture policies, etc.
• Lead negotiations between unions and the Ministry of Economic Affairs and Tourism and other NGO’s.
• Advisory support to project teams

1998-2000:
Chief Press Officer of the Government of Aruba
Represented the Government of Aruba to the media via live briefings, served as spokesperson for the Prime Minister and oversaw press conferences and news releases.
• Reviewed policies in preparation of press conferences, news releases and committee meetings.
• Developed relationships with members of the media
• Wrote and edited news releases
• Developed communications strategies
• Responded to questions from the media and the public
• Coordinated the distribution of information.

2000-2001:
Advisor to the Minister of Finance
• Advisor to the Minister of Finance for macroeconomic policy and structural reforms
• Coordinated and managed activities in four Ministry departments: Finance, Customs, Financial sector and Tax policy

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• Formulated monetary policy
• Prepared monetary policy projections and its implementation

2001-2009:
Member of Parliament

• President of the permanent commission with regards to tourism

2009 –
Minister of Tourism, Transportation & Labour

Jan Willem Storm van’s Gravesande, Managing Partner, Aviation Independent Consulting

Jan Willem Storm van’s Gravesande in 2012 has 36 years experience in the airline industry. He studied Economics as well as Law at Groningen University and specialised in Air Law at Utrecht University in The Netherlands. After graduations he served as General Secretary to the Board and Supervisory Board of an international Helicopter and Fixed Wing Operator and acted as Legal Counsel of that company. Jan Willem joined KLM in 1981 and occupied a variety of functions in different KLM departments. His last assignment at KLM was General Legal Counsel at KLM Engineering & Maintenance, mainly specialising in contract negotiations with third party airlines, lessors and various other aircraft operators.

Jan Willem lectured at numerous universities all over the world on different air law- and aviation related subjects. He has published some 75 articles in different magazines on the subject of air law. He is chief-editor of the Journal Luchtrecht (“Journal of Air Law”).

Jourainne Wever, Tax Manager, PricewaterhouseCoopers Aruba

Jourainne is a Tax Manager at PwC Aruba. Jourainne has an extensive experience with tax efficient international structuring (both inbound and outbound), focused on the real-estate industry, aircraft leasing industry, energy & oil business and financial services industry e.g. use of offshore holding company structures, advice on permanent establishment issues, transfer pricing, tax efficient cash repatriation, treaty planning, drafting and negotiating tax rulings with the local Tax Authorities. Jourainne is furthermore responsible for managing the compliance and ruling process for offshore clients. As to the aircraft leasing industry, Jourainne has an in-depth understanding of both local and international tax aspects of this industry and has assisted major aircraft leasing companies in this regard.

Jourainne is a former lecturer at the University of Aruba (wage tax and personal income tax) and has presented at several seminars on recent developments in legislation and case law to industry groups. Jourainne also assists in the preparation of an Aruba Tax Guide and a Summary of Aruban Tax Codes and Regulations, published by Pwc Aruba.

Jourainne attended the University of Maastricht in the Netherlands, were she obtained her Masters Degree in Tax Law, with a special eye on international taxation. From US perspective, Jourainne has taken some majors at the Thomas Jefferson School of Law deepening her knowledge of US specific tax concepts.