6th International Aircraft Repossession

Friday 31st January 2014
JW Marriott Hotel Chandigarh
Chandigarh, India

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AGENDA

Friday 31st January 2014

Chairman: Vihang Virkar, Partner, Desai & Diwanji

9.00  Registration & Networking Coffee
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9.30  Opening Remarks from Aeropodium
Panagiotis Panagopoulos, CEO & Founder, Aeropodium

Opening Remarks from the Chairman
Vihang Virkar, Partner, Desai & Diwanji

SESSION I

9.40  Making India's laws Cape Town compliant - Regaining the trust of the leasing world
Nitin Sarin, Managing Partner, Sarin & Co.

10.10  Issues with repossession of aircraft and risk mitigation strategies
Shashank Jain, Senior Associate, Trilegal

10.40  Q&A SESSION

10.50  Networking Coffee Break
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SESSION II

11.20  Unwinding the vicious loop of aircraft finance leases
Nithya Narayanan, Associate, AZB & Partners

11.50  Aircraft repossession – Certain challenges in the Indian legal framework
Vihang Virkar, Partner, Desai & Diwanji

12.20  Repossession in emerging markets
Yves Lavigne, President, World Assets Transition (WAT)
12.50  Q&A SESSION

13.00  Networking Lunch
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20.00  Networking Dinner
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SPEAKERS

Shashank Jain, Senior Associate, Trilegal
Shashank Jain is a senior associate at the New Delhi office of Trilegal. His primary areas of focus are banking and finance, and aviation law. He has completed his Masters from the George Washington University Law School and was awarded the Thelma Weaver Memorial Award. Shashank advises both international and domestic clients on both on-shore and cross-border financing transactions. His role has involved advising on Indian laws (including exchange control laws) in connection with structuring of transactions, drafting, reviewing and negotiation of finance documents, and liaising with various regulatory authorities (including the DGCA). He has advised on and drafted documents relating to leasing of aircraft and aircraft engines. Additionally he has advised and assisted clients with repossession of aircraft and aircraft engines. He is also a member of the India Contact Group of the Aviation Working Group which is assisting in implementation of the Cape Town Convention in India.

Yves Lavigne, President, World Assets Transition (WAT)
Yves is the founder of World Assets Transition (WAT). In 2000, he started his career with Swissair and Swiss where he served as Freighter Manager and Director of Fleet Remarketing where he focused on Aircraft wet lease and capacity management and on Aircraft Lease Agreement & Remarketing Activities. In 2004, he joined the Aga Khan Fund for Economic Development as consultant where he was in charge the Aviation Affairs of the West African Airlines and part of the startup management team of a national carrier. In the meantime, he set up a REGIO LEASE where he developed innovative solutions regarding Aircraft Registrations, Export and Recovery along with some Repossession Projects Management requiring tailored made solutions. In 2012, Yves joined World Assets Transition (WAT). Yves is focused on bringing experience to innovative projects in emerging markets and he enjoys providing turnkey solutions related to assets
transition. He also provided strategic advisory regarding implementation of companies and aviation solutions in areas of conflict.

Yves holds a Master Degree in Air Law and Air Transport Economics and is involved in master program where he provides lectures regarding Airline Start Up and Air Transport Regulations.

**Nithya Narayanan, Associate, AZB & Partners**

Nithya Narayanan is an Associate, based in the Mumbai office of AZB & Partners, one of the leading Indian law firms, having a Tier 1 Aviation practice. Nithya earned her B.L.S. LL.B. from the Government Law College (Mumbai University) in 2011; and is a part of the Aviation and Financing practices at AZB. Ms. Narayanan has advised lenders, lessors and airline operators on financing structures for purchase, sale and lease of aircraft; and has also been extensively involved in strategizing, planning and implementation of consensual as well as hostile deregistration and repossession of aircraft leased to Indian airline operators. Ms. Narayanan has also taught law courses at her alma mater and has published several academic papers on aviation law and policy, in leading journals, including Annals of Air and Space Law (McGill University) and Issues in Aviation Law & Policy (De Paul University).

**Nitin Sarin, Managing Partner, Sarin & Co.**

Nitin Sarin is the Managing Partner of Sarin and Co. Nitin completed his B.A.; LL.B from the Army Institute of Law, Mohali. He has also completed his Advanced LL.M. in Air and Space Law from Leiden University, Leiden, Netherlands, and is currently pursuing a diploma in Aircraft Acquisition and Financing from the IATA. He is a licensed advocate with the Punjab and Haryana High Court. During his B.A., LL.B. he interned with a variety of law firms and Senior Advocates. Some of which included Dua Associates in New Delhi, Kaden Borris, Legal Process Outsourcing Company, Gurgaon where he did extensive research on matters relating to Company law, FEMA and SEBI, Service Tax Law and handled various legal outsourcing requests from international firms, etc. He also interned in the office of Mr. Iqbal M. Chagla, Senior Advocate in Mumbai.

He also worked for Pepper Hamilton, LLP, Philadelphia, USA and Airbus Industries Toulouse, France where he dealt with matters relating to medical liability and work preparing aircraft sales contracts and purchase agreement contracts, airframe warranty agreements, etc. He worked as a trainee in AerCap Holdings in Netherlands, where he worked on the transaction for the purchase of 4 Airbus A320- 200 aircraft and was also in charge of advising on a bank guarantee deposited in a Court of Law in India.

At Sarin and Co. he handles various Aviation, Consumer, Asset Financing, Labour, Rent, Corporate, Trademark law cases. He has extensive experience and interest in the field of aviation law and civil land matters. He saw through the execution of an affiliation agreement with Donald H Bunker & Associates (Dubai) for aviation related legal matters.

Nitin is a member of the IGAL, AIJA, UIA and the IBA. He is a member of the aviation enthusiast community http://www.airliners.net and has contributed to their database of aviation photographs.

**Vihang Virkar, Partner, Desai & Diwanji**

Vihang Virkar is a lawyer and a Partner at Desai & Diwanji, a prominent law firm in India having a Tier 1 Aviation practice. Vihang has been advising on aviation law related matters for over 10 years and is responsible for the Aviation practice of Desai & Diwanji. Vihang regularly advises clients such as GoAir, DVB, BBAM, the Sahara Group and several other lessors and financiers on aviation and financing related issues, including leasing, repossession, claims, etc. Vihang has completed his Masters in Commercial Laws from the University of Mumbai and is based in Mumbai.