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## AGENDA

### **Moderator: To be confirmed**

9.00 Registration & Networking Coffee

9.30 Opening Remarks

*Panagiotis Panagopoulos, CEO, Aeropodium*

9.40 **New challenges for regional airlines**

*Thanos Pascalis, CEO, Cyprus Airways*

10.10 **Aircraft lease transitions: Meeting the requirements of airlines**

*Matthew Gee, Owner, MG Aviation Consultancy*

10.40 Networking Coffee Break

11.10 **Optimising returns and minimising risk at aircraft end of life**

*David Baily, Chief Optimisation Officer, SellUe*

11.40 **Aircraft valuations: Market trends and cargo insights**

*Jonathan McDonald, Manager of Classic & Cargo Aircraft, Senior ISTAT Certified Appraiser, IBA Group*

12.10 **Aircraft as loan collateral**

*Alice Gondry, Director, Aviation Research, MUFU*

12.40 Networking Lunch Break

14.00 **Claim legitimacy and who needs to pay for what?**

*John Bayley, Global Technical Director & Regional Director, Europe, McLarens Aviation*

14.30 **Signing on the dotted line: Understanding liability in aviation certification**

*Melanie DGLISH, Senior Aviation Underwriter, ITIC*

15.00 Networking Coffee Break

15.30 **Understanding the aviation regulatory environment**

*Ian Dearing, Chief Surveyor Airworthiness, 2-REG Aircraft Registry*

16.00 **Environmental compliance – An increasing burden for aircraft operators**

*Mark Latimer, Head of Aviation Services, Vertis Environmental Finance*

16.30 Speaker to be confirmed

17.00 Concluding Remarks

## SPEAKERS

### **Melanie Daghish, Senior Aviation Underwriter, ITIC**

Melanie is the Director of Aviation at ITIC, where she leads the research, development, and adaptation of professional liability insurance tailored to the aviation and aerospace sectors. ITIC specializes in providing bespoke professional indemnity insurance for the transport industry, leveraging extensive industry knowledge and expertise.

With 20 years of experience in professional indemnity insurance, Melanie has been with ITIC for over 13 years. She began her career at the company as a trainee and has since advanced to oversee the underwriting of aviation and aerospace businesses globally. Melanie is a frequent attendee and speaker at industry conferences and events, where she is happy to share her knowledge and expertise.

### **Ian Dearing, Chief Surveyor Airworthiness, 2-REG Aircraft Registry**

Ian has over 35 years of working in aviation across both military and civil environments, whilst holding Executive Management positions with a Regulator, Airlines, MROs and Consultant organisations. He is an EASA licensed aircraft Engineer (B1,B2,C) holding a Bachelor of Aircraft Engineering (BEng) degree. He is also a Fellow of the Royal Aeronautical Society (FRAeS), Member of the Institute of Engineering and Technology (MIET) and Associate Member of the Association for Project Managers. Ian has previously held an EASA Form 4 position for the Continuing Airworthiness Management of a cargo Airline fleet.

### **Mark Latimer, Head of Aviation Services, Vertis Environmental Finance**

With over 28 years of regulatory experience with the Environment Agency in the UK, Mark has spent the last 13 years working in aviation. Primarily responsible for monitoring compliance with EU ETS, UK ETS and CORSIA, Mark managed the 2021 UK ETS SAF Pilot Project, enabling aircraft operators to make SAF emissions reduction claims. Mark has represented the UK at ICAO environmental meetings and in European Working Groups. As Head of Sustainable Aviation at Vertis, Mark's role focuses on advising Vertis' aviation clients and other stakeholders on emissions regulatory compliance.

### **Thanos Pascalis, CEO, Cyprus Airways**

Thanos Pascalis studied Aeronautical Engineering in the UK, followed by a Masters in Air Transport Engineering from Cranfield Institute of Technology. He settled in Hatfield, UK, working for British Aerospace Commercial Aircraft within the Airworthiness section. Following that, he held Engineering Manager positions and assisted in the setting up of the first Greek private airlines Southeast European and Apollo Airlines. In 1996 he returned to the UK to join Monarch Aircraft Engineering in Luton as Customer Support Manager, looking after the company's third-party business. Thanos returned to Greece again in 1999 for the startup of Aegean Airlines, taking the position of Technical Director, responsible among other things for the EASA Part 145 and CAMO approval of the company. In early 2009, Thanos was appointed Chief Operating Officer and Accountable Manager of the new private Olympic Air with responsibilities for both technical and flight operations. He also held the position of CEO within the separate Engineering entity owned by MIG. In February 2011 was appointed CEO of Olympic Air.

In 2013 he was a founding member of Elix Aviation Capital in Dublin, a specialized Turboprop Lessor, taking up the position of COO and Board member. In 2018 was appointed CEO of Ellinair a IT specialized carrier based in Thessaloniki.

In 2021 Thanos joined Marathon Airlines as COO and in 2024, he was appointed as the CEO of Cyprus Airways.