



AGENDA

Moderator: Alan Phelan, Director of Engine Trading, Aircraft Finance Germany

9.00 Registration

9.30 Opening Remarks Panagiotis Panagopoulos, CEO & Founder, Aeropodium Alan Phelan, Director of Engine Trading, Aircraft Finance Germany

9.40 **Preparing for an aircraft repossession from a flight operations perspective** *Matthew Gee, Head of Flight Operations, Six West*

10.10 **Practical aspects of aircraft repossessions and arrests** Dr. Jan Michael Bosak, Head of Legal, ALAFCO Aviation Lease and Finance

10.40 Topic TBC Colin Brickman, Managing Partner, CAMO4jets

11.10 Networking Coffee Break

11.40 Topic TBC Gwen Edwards, Partner, CMS UK

12.10 Aircraft repossessions - Safety measures / pitfalls James O'Shea, CEO, Seefin Aviation

12.40 Aircraft repossession and de-registration issues (The worst-case scenario) Patrick Honnebier, Of Counsel, Rep De Cuba and Professor of International Aviation Financing and Leasing Laws

13.10 Networking Lunch Break

14.30 **Practical considerations when drafting your leasing documentation for lessee default and repossession situations** *Joe Snell, Senior Counsel, Holland & Knight*

15.00 Aircraft Repossession: What should a lessor do when it "gets legal"?

Tim Murray, Partner, Watson Farley & Williams

15.30 **De-risking and optimising aircraft teardown consignment post repossession** *David Baily, CEO and Owner, SellUe*

16.00 Topic TBC Gary Oragano, VP Commercial, SGI Aviation Ted van Zundert, Head of Asset Trading, SGI Aviation

16.30 Concluding Remarks

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SPEAKERS

Dr. Jan Michael Bosak, Head of Legal, ALAFCO Aviation Lease and Finance

Jan Bosak is the Head of Legal of the Irish platform of ALAFCO. Until recently he was the Senior Counsel of Clover Aircraft Leasing Company Limited (formerly known as Ping An Aircraft Leasing Company Limited). As General Counsel and Chief Compliance Officer of Elix Aviation Capital Limited he supported the growth of the start-up company Elix to a scalable platform with a portfolio of 76 aircraft and a head count of 40 employees. Before that he was Director Legal at AWAS and Associate at Clifford Chance. Jan is a guest lecturer at Ghent University (Belgium), Maastricht University (The Netherlands) and Dublin City University Business School (Ireland) who has published extensively in academic and popular papers. He holds a PhD, a Master of Comparative Law and a Master of Business Law and Taxation from the universities of Frankfurt, Adelaide and Mannheim. In spite of his academic achievement, he is a commercially-minded lawyer with a can do attitude. He has worked on 32 aircraft arrests and repossessions (including hostile repossessions in Russia, Macau, Armenia and Romania).

Matthew Gee, Chief Operating Officer, Six West

As Chief Operating Officer and company director at Six West, Matthew is a central member of Six West's leadership team, contributing significantly to the company's strategic and operational development. In addition to this, he oversees the flight operations department.

Matthew joined Six West in 2017 as Director of Operations, bringing growth and success to the flight operations department. His commitment to exceptional client service and his keen eye for detail, ensure that our solutions are consistently delivered to high standards.

With over two decades of industry experience, Matthew has developed his knowledge and skills in increasingly progressive roles. Prior to Six West, Matthew led the flight solutions department of a large technical services operator in Ireland, providing services to lessors and airlines. Before this, he worked in the operations control department of one of Ireland's largest airlines, a regional airline and an aircraft leisure airline.

Matthew's love for aviation inspired him to take to the skies – he is a qualified pilot on a variety of single and multi-engine piston and turbine aircraft.

Patrick Honnebier, Of Counsel, Rep Law Aviation and Professor International Aviation Financing and Leasing Laws

Patrick Honnebier is one of the few aircraft finance lawyers having obtained the benefits of both worlds. While he is a long-standing academic, he also has vast practical expertise in realising international aviation finance and lease transactions. The combination of extensive scholarly legal knowledge and its direct application in practice makes him a well-rounded aircraft finance lawyer. As an Instructor for the course Aircraft Acquisition and Financing, he joined the International Air Transport Association (IATA) in May 2019. Besides, Honnebier is one of the founder-members of Rep Law Aviation and based in Amsterdam. He advises major manufacturers, banks, lessors and airlines in relation to international financing and leasing of aircraft, helicopters and engines. At the Master of Laws (LL.M.) in Air and Space Law program of the University of Mississippi (Ole Miss), School of Law, he is the responsible Professor of the Full Semester course International Aviation Financing and Leasing Laws. As a guest lecturer, he addresses the conflict of laws rules covering aircraft finance transactions at Groningen University, the Netherlands. For many years, he instructed the students in international aircraft financing law at the International Institute of Air and Space Law, Leiden University. At Utrecht University and the University of Aruba he lectured on corporate and commercial law. Honnebier attended the Diplomatic Conference for the realization of the

Convention on International Interest in Mobile Equipment and the Aircraft Equipment Protocol (Cape Town Convention, 2001). He was the expert legal counsel of the Governments of Aruba, the former Netherlands Antilles and the Dutch Ministry of Foreign Affairs concerning the adoption by the Kingdom of the Netherlands of the Cape Town Convention on 1 September 2010. He advised the government of the Netherlands about the Dutch innovative implementation of the de-registration of aircraft (IDERA) provisions of the Cape Town Convention which enters into force on 1 April 2020. He is the author of numerous articles being published in all the leading air law journals. He was Editor of Journaal Luchtrecht/Netherlands Journal of Air Law until its demise. Frequently and worldwide, he is a speaker at international aviation finance and lease conferences.

Alan Phelan, Director of Engine Trading, Aircraft Finance Germany

Alan Phelan is the Director of Engine Trading at Aircraft Finance Germany (www.afg.aero) and is the Founder & CEO of www.APTN.aero, the first professional body for aircraft technical professionals. He was formerly Senior Vice President of Marketing and Sales at HaoTong AeroTech and helped set up their technical operation in Dublin. He is an experienced aviation professional with over 30 years' experience in various senior sales, customer support, marketing and aircraft engine leasing roles, most recently with Lufthansa Technik in Hamburg and Dublin and previously with Airmotive Ireland, a jet engine overhaul facility that was located in Dublin. He has an in-depth knowledge of the aircraft leasing business holding the Law Society's Diploma in Aircraft Leasing and Finance and an MBA in Aviation from Embry Riddle. Alan is also a member of ISTAT.

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insights, along with the transparency to help aircraft owners understand the real costs of owning and operating a jet. To learn more about aircraft consulting and brokerage services, visit <u>https://guardianjet.com</u>.



Six West, a wholly-owned Irish company with unrivalled experience in delivering a full spectrum of flight operations solutions, including lease transitions, deliveries, repossessions, demonstrations and distressed recovery operations.

Available 24/7/365, we work alongside our clients in the aircraft leasing and airline industries to safely manage aircraft throughout all phases of aircraft transition.