



# 3<sup>rd</sup> CCAS

Canadian Corporate Aviation Summit

Thursday 19th March 2026

Montreal, QC, Canada



*Silver Sponsor*



## CCAS AGENDA

Moderator: TBC

9.00 Registration

9.30 Opening Remarks

### SESSION I

**9.40 What you're not being told about aircraft valuation and appraisals**

*Gerald Robert, Founder & President, Novatlas Aviation*

**10.10 Behavioural economics: How operator perceptions shape Business Aviation**

*Charles Porteous, President, Seefeld Group*

10.40 Networking Coffee Break

### SESSION II

11.10 Topic TBC

*Shaan Bhanji, VP Growth & Strategy, Fast Air*

11.40 Topic TBC

*Nick Houseman, Founder, ZenithJet*

**12.10 Refurbishment at VIP completions**

*Manny Kapranos, VP Sales & Marketing, SmartJets*

12.40 Networking Lunch Break

### SESSION III

**14.00 Aircraft financing in Canada**

*Jillian Wise, Account Executive - Aviation Finance, Northpoint Commercial Finance*

**14.30 The evolution of commercial air policies and where it's most likely heading over the next decade**

*John Gradek, Faculty Lecturer and Academic Programs Coordinator, Supply Chain, Logistics, Operations and Integrated Aviation Management, McGill University*

15.00 Closing Remarks

## **SPEAKERS**

### **Gerald Robert, Founder and President, Novatlas Aviation**

Gerald Robert brings over 30 years of experience in international business development across Europe, North America, and Asia, including 16 years in business aviation. He is the CEO and President of Novatlas Aviation Inc., a company he founded a few months ago, specializing in aircraft sales, acquisitions, appraisals, and consulting. Prior to Novatlas Aviation, Gerald Robert spent 14 years as Director of Aircraft Sales at Freestream Aircraft Limited, a prominent aircraft broker based in London, UK. Gerald has extensive expertise in transactions involving pre-owned helicopters, turboprops, and light business jets. Before this role, he successfully concluded numerous transactions for a Canadian aircraft broker renowned for its knowledge of turbine and piston floatplanes.

Since 2012, Gerald Robert has conducted over 200 aircraft appraisals and valuations. He is a Senior Aircraft Appraiser, accredited by the American Society of Appraisers. Additionally, he has developed innovative statistical tools that enhance traditional appraisal methods.

Aviation has been Gerald's passion since childhood, and he has enjoyed flying as a private pilot for the past 30 years. He holds a master's degree in international economics, with an additional specialization in international trade. Through his studies and overseas business trips and stays, Gerald has had the opportunity to learn and speak several foreign languages.