

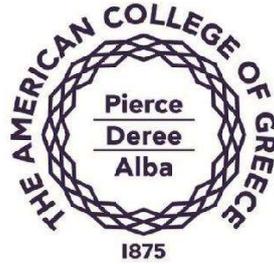


## European Corporate Aviation Summit

Friday 5th November 2021

Athens, Greece

*Hosted by the Center of Excellence in Logistics, Shipping & Transportation  
at The American College of Greece*



*Associate Sponsors*



Holland & Knight



## ECAS AGENDA

Moderator: George Kokosalakis, Executive Director, Center of Excellence in Logistics, Shipping & Transportation, The American College of Greece

8.30 Registration & Networking Coffee

9.00 Opening Remarks

*Panagiotis Panagopoulos, CEO & Founder, Aeropodium*

*George Kokosalakis, Executive Director, Center of Excellence in Logistics, Shipping & Transportation, The American College of Greece*

9.10 **WELCOME ADDRESS**

Speaker to be confirmed

9.30 **KEYNOTE ADDRESS**

Speaker to be confirmed

9.50 **SESSION I**

**Trading Business Aircraft in Europe**

- Pitfalls in aircraft transactions
  - Legal aspects of buying and selling aircraft
  - Financing and leasing jets and helicopters
  - Anatomy of a business jet deal
  - Aircraft valuation
- 
- *Alexandra Asche, Sales Director Europe, Global Jet Capital*
  - *Noelle Boyce, Associate, Holland & Knight*
  - *Anthony Frances, Senior Counsel, Gateley*
  - *Dr. Andreas Grassl, ASA, Attorney at Law - Senior Appraiser Europe, VREF*
  - *Patrick Honnebier, Of Counsel, Rep Law and Professor International Aviation Financing and Leasing Laws*
  - *Rachel McKay, Aircraft Expert Witness, KAYWAY.AERO & President, German Aircraft Expert Association (GAEA / VdL)*
  - *James O'Shea, CEO, Seefin Aviation*
  - *Aoife O'Sullivan, Partner, The Air Law Firm*

10.50 Networking Coffee Break

11.20 **Trading Business Aircraft in Europe (PART 2)**

12.40 Networking Lunch

14.00 **SESSION II**

**Corporate Aviation in Europe: Growth and challenges for the future**

- Industry standards and regulations
- Business aviation and tourism
- Environmental challenges
- Taxation and VAT

- Airport infrastructure
- Advanced Air Mobility
- *Colin Brickman, Managing Partner, CAMO4jets*
- *Mark Byrne, Director, Martyn Fiddler Aviation*
- *Prof. Dr Triant Flouris, VP - Academic Affairs, Metropolitan College*
- *Eric Jullien, Deputy Vice-President, Commercial, Airbus Corporate Jets*
- *Val Miftakhov, Founder & CEO, ZeroAvia*
- *Ioanna Papadopoulou, Director, Communications & Marketing, Athens International Airport*
- *Prof. Dr Andreas Papatheodorou, Professor/Director, University of the Aegean*
- *Dr. Athena Tsirimpa, Faculty, School of Business and Economics, Deree, The American College of Greece*

15.30 Networking Coffee Break

### 15.50 SESSION III

#### **Aircraft management, maintenance, and operations**

- Selecting a management company
  - Maintenance programmes and cost efficiency
  - The hidden costs of aircraft management
  - Adding bespoke luxury to your business jet
  - Aviation safety and security
  - Aviation insurance
  - Recruitment for corporate aviation
- *Nick Godwin, Director, NSGAero*
  - *Jaap Hoekstra, CEO, Kilpatrick*
  - *Simon Jones, Business Development Manager, Aviation Data Solutions*
  - *Thanos Pascalis, COO, Marathon Airlines*
  - *Giovanni F. Piccione, MD & CEO, G&G Aviation*
  - *Aris Promos, Head of Sales & Marketing, Fokker Techniek*
  - *Dimitrios Soukeras, CEO, Organisational DIAGNOSIS*
  - *Serdar Tamer, Director, Business Development, JSSI*

17.30 Concluding Remarks

## SPEAKERS

### **Alexandra Asche, Sales Director Europe, Global Jet Capital**

Alexandra Asche has worked in the shipping and corporate finance industry for +10 years. Being originally from Hamburg, she started to work at Berenberg in 2005 in the International Shipping Team. In 2013 she moved to the Corporate Banking team of Berenberg in London. However, in 2015 Alexandra moved to Frankfurt to focus purely on ship financing for larger corporates at Deka Bank and ING Bank. In 2018, she got the opportunity to join Global Jet Capital as Sales Director for Europe to set up their Swiss representative office. At Global Jet Capital, she is focusing on leasing and financing solutions for business and private jets. She holds an MBA from University of Bedfordshire/UK and a Ship Finance Manager from the Frankfurt School of Finance.

### **Noelle Boyce, Associate, Holland & Knight**

Noelle Boyce is an asset finance solicitor in Holland & Knight's London office and a member of the firm's Asset Finance Group. Ms. Boyce focuses her practice on aircraft transactional work, including the sale and purchase, and financing and leasing of aircraft. In addition, she has substantial experience in contractual disputes as well as high-value aviation accidents. Ms. Boyce regularly advises a range of clients, including banks, lessors and operators. In 2017, she undertook a one-year secondment with GE Capital Aviation Services (GECAS). Prior to joining Holland & Knight, Ms. Boyce worked for the European Parliament and a leading litigation-only law firm.

### **Colin Brickman, Managing Partner, CAMO4jets**

Colin was a Bae Warton apprentice, learning his trade as an aircraft engineer on Tornado, Jaguar and

Lightning fast jets from 1986 onwards.

He has since worked as an engineer & supervisor for multiple European airlines, 3rd party maintainers, cargo companies, military establishments and VIP owners and operators of a vast range of aircraft, from Gulfstream, Bombardier & Falcon business jets, through to A320/330 & B757/767 family's right up to Boeing 747-400s. Alongside maintenance, modification & conversion, Colin has also recovered & repaired damaged aircraft from global locations for an array of different clients.

Working for BA, Monarch, Air 2000, KLM, Heavy Lift, Fed-Ex, Crossair, Swiss International and Jet

Aviation before founding CAMO4jets in Basel Switzerland in 2010; providing independent, impartial advice and services for commercial and private aircraft owners.

His experience also includes quality control and assurance systems, airworthiness responsibilities for importing, exporting & operating aircraft, coordination of large repair, and delivery and end of lease projects-which is now a speciality of CAMO4jets.

With the market showing signs of recovery, plans for CAMO4jets future expansion are turning into reality with a doubling of office capacity and rising staff numbers in August of this year.

With some of the major lessors, and financiers already as primary clients, in addition to a flourishing agreement with AJWalters to offer CAMO services to their global client base, Colin & CAMO4jets always have a positive outlook!

### **Dr. Andreas Grassl, ASA, Attorney at Law - Senior Appraiser Europe, VREF**

Dr. Andreas G. Grassl of Vienna, Austria, is an Attorney at Law (Member of the Vienna Bar) and the VREF Senior Appraiser for Europe with offices in Switzerland and Austria.

Dr. Grassl has over 35 years of aviation experience as a practicing Aviation Attorney with a diverse background in law. He holds a law degree from Vienna University and a Master's Degree in Commerce from Vienna University of Economics and Business Administration.

During his career Dr. Grassl held management positions with an aircraft brokerage firm and a business-jet operation and worked as an Aviation Surveyor and Claims Adjuster for Deutscher Luftpool, the German Aviation Insurance Pool. After the dissolution of the Luftpool in 2003, Dr. Grassl became an independent Aviation Expert and Aircraft Appraiser.

Andreas is certified under ISO/IEC 17024 as an Aircraft Appraiser and is accredited by the American Society of Appraisers as a Senior Appraiser (ASA) – Machinery & Technical Speciality – Aircraft.

He is an avid pilot for almost 40 years, holding an EASA Commercial and a FAA Airline Transport License and a License as an ICAO Language Proficiency Examiner for German and English.

Dr. Grassl is an active member of AOPA Germany's working group AviationLaw and the Verband der Luftfahrtsachverständigen (German Association of Aviation Experts).

Being a native of Styria, Andreas enjoys Golf, Mountaineering, Skiing and boating trips in the Mediterranean.

### **Jaap Hoekstra, CEO, Kilpatrick**

In 2003, Jaap took over the executive search firm Kilpatrick™ and built up the business globally to become a leading player in cross border searches, focusing on international searches for both MNC's and Mid-Caps trying to define key players.

Jaap has built a reputation with both clients and candidates that are based on superior communication and project results that exceed expectations. Working at the highest levels, he has successfully built teams for early-stage clients as well as reinvigorated established organizations with new talent.

Jaap's specialty is to manage cultural differences aiming at the best possible return on investment for both Company and executive.

Since 2013, Jaap is the Global CEO of Kilpatrick Group SA, which includes: Kilpatrick Executive Search, Kilpatrick Digital, Kilpatrick Solutions, Kilpatrick Aviation and Kilpatrick Bioprogress.

### **Val Miftakhov, Founder & CEO, ZeroAvia**

Val Miftakhov is the Founder & CEO of ZeroAvia, a Silicon-Valley-based startup developing the world's first practical zero-emission aviation powertrain. Val is a serial entrepreneur in EV space - his previous company eMotorWerks developed a leading platform for EV battery aggregation to provide grid services, which was acquired in 2017 by Enel. Prior to that, Val held a number of senior business and product positions at Google and McKinsey & Company. He also served as a nuclear researcher at Stanford Linear Accelerator. Val holds a Ph.D. in Physics from Princeton University and a Master's Degree in Physics from Moscow Institute of Physics and Technology and was a two-time winner of Russian Nationwide Physics competitions. In his spare time, Val makes good use of his airplane and helicopter pilot licenses.

### **James O'Shea, CEO, Seefin Aviation and Managing Director, Avgen Direct**

James O'Shea, Founder and CEO of Seefin Aviation, has fostered and developed a sound knowledge of the key aspects of aviation leasing and finance in order to maximise the inherent talent and interest in this field globally.

Seefin Aviation ([www.SeefinAviation.com](http://www.SeefinAviation.com)) assist and facilitate the buying and selling of Aircraft, working closely with Airlines, Investors, Aircraft owners, Lessors, Lessees in commercial Aircraft transactions.

Seefin Aviation has access and networks to the top 50 Global Leasing Aviation Companies/Banks/Equity Funds for your financing and leasing requirements.

Seefin Aviation is based in Ireland the hub of the global Aircraft leasing industry and has unrivalled partners available for technical, maintenance and management strategy support to Airlines/Owners.

Seefin Aviation is a family run business and has the honour of having Mr. Bertie Ahern, Ex-Prime Minister of Ireland for over 11 years as its Non-executive Chairman.

James O'Shea is also Shareholder and financial executive for Seefin Data Management ([www.SeefinDM.com](http://www.SeefinDM.com)), a data management company with core concentrations in the Aviation sector.

James O'Shea is also Managing Director of Avgen Direct – an online Insurance company for all your Aviation and Aircraft cover ([www.AvgenDirect.com](http://www.AvgenDirect.com)).

### **Aoife O'Sullivan, Partner, The Air Law Firm**

Aoife was admitted as a Solicitor in Ireland in 1997 and England and Wales in 1997. Subsequently she was admitted to the Supreme Court of the Cayman Islands in 2002. She was Leader of the Aviation Finance Practice at Kennedys Law LLP and, prior to its merger with Kennedys, was one of the senior partners at Gates and Partners LLP, a leading aviation law practice, where she was Head of Aviation Finance.

Aoife specialises in business and commercial aviation, military aircraft and civil aerospace. She advises clients on aircraft finance and regulatory issues, including corporate structures, aircraft acquisitions and airline start-ups. She is internationally renowned for her work in aircraft finance and speaks regularly at conferences and industry events. Aviation Week & Space Technology magazine named her as one of the top 10 leaders in business aviation in 2014. She is a member of the Board of Aerion Corporation Inc which is developing a supersonic business jet and was a founding member of IIBN, a network of Irish entrepreneurs. She was previously Chair of the European Business Aviation Association finance and leasing group.

- Named in Chambers as a notable and trusted practitioner in Aviation Finance
- Listed in Euromoney's "Women in Business", and shortlisted for best in aviation
- Listed in International Who's Who of Aviation Finance Lawyers
- Listed in Best Lawyers
- Listed in Who's Who Legal

Aoife is regularly invited to speak at international aviation conferences and events. She writes for and has been quoted in all major leading publications including the Financial Times, BART, Fly Corporate, Airfinance Journal and Altitudes.

### **Prof. Dr. Andreas Papatheodorou, Professor/Director, University of the Aegean**

Professor Dr Andreas Papatheodorou is a prolific academic researcher and advisor in areas related to air transport and tourism economics. He is currently a Professor in Industrial and Spatial Economics with Emphasis on Tourism at the University of the Aegean, Greece, where he also directs the MSc Programme in Strategic Management of Tourism Destinations and Hospitality Enterprises and ETEM - the Laboratory for Tourism Research and Studies. Professor Papatheodorou also holds appointments as Adjunct Professor at the University of New South Wales, Australia and Frankfurt University of Applied Sciences, Germany. He also collaborates with Ecole Nationale d'Aviation Civile, France; the Hellenic Open University, Greece; and the University of West Attica, Greece.

Professor Papatheodorou's work has received wide recognition at an international level with over 3,600 citations of his work in English (based on Google Scholar). He has produced over 150 papers/reports/books and two of his papers were declared as the most downloaded in their

year of publication by the respective journals (Annals of Tourism Research, 2001; Journal of Travel Research, 2010). His co-authored book Economics of Tourism (Routledge, 2010) has been translated from English to Mandarin. He is the Editor-in-Chief of the Journal of Air Transport Studies and an Associate Editor of Annals of Tourism Research. Andreas also participates in the Panel of Experts of the United Nations World Tourism Organization (UNWTO).

Professor Papatheodorou holds a four-year BSc degree in International and European Economic Studies from the Athens University of Economics and Business, Greece; a two-year Master of Philosophy (MPhil) degree in Economics from the University of Oxford, UK; and a Doctor of Philosophy (DPhil) degree in Geography again from the University of Oxford. Andreas speaks four languages (Greek, English, French and German) and has graduated with excellence in classical guitar from the Greek National Conservatory.

### **Thanos Pascalis, COO, Marathon Airlines**

Thanos Pascalis studied Aeronautical Engineering in the UK, followed by a Masters in Air Transport Engineering from Cranfield Institute of Technology. He settled in Hatfield, UK, working for British Aerospace Commercial Aircraft within the Airworthiness section. Following that, he held Engineering Manager positions and assisted in the setting up of the first Greek private airlines South East European and Apollo Airlines. In 1996 he returned to the UK to join Monarch Aircraft Engineering in Luton as Customer Support Manager, looking after the company's third party business. Thanos returned to Greece again in 1999 for the startup of Aegean Airlines, taking the position of Technical Director, responsible among other things for the EASA Part 145 and CAMO approval of the company. In early 2009, Thanos was appointed Chief Operating Officer and Accountable Manager of the new private Olympic Air with responsibilities for both technical and flight operations. He also held the position of CEO within the separate Engineering entity owned by MIG. In February 2011 was appointed CEO of Olympic Air.

In 2013 he was a founding member of Elix Aviation Capital in Dublin, a specialized Turboprop Lessor, taking up the position of COO and Board member. In 2018 was appointed CEO of Ellinair a IT specialized carrier based in Thessaloniki.

In 2021 Thanos joined Marathon Airlines as COO based in Athens. Marathon is an airline specialising in executive travel.

### **Giovanni F. Piccione, MD & CEO, G&G Aviation**

A professional with over 30 year experience in the aviation market, under different roles, he is the MD & CEO of G&G Aviation a representation and consulting company offering products and services to airlines, business jets and helicopters operators, training centres, lessors and finance companies.

After a university degree in Mechanical Engineering and an experience in the Italian Navy, he started his aviation career at Alitalia as Project Coordinator of Fleet Purchasing and Sales. There he took care of the acquisition of new aircraft, engines and simulators for the entire group, leading the negotiation of commercial, contractual and technical aspects with the suppliers including final acceptance.

At the end of 1994 he founded, with a colleague, G&G Aviation which rapidly expanded its field of activities obtaining the representation of various aircraft and equipment manufacturers including SAAB, Dornier, MD Helicopters, One Aviation, Frasca, EDM and others.

Working at complex transactions, from time to time, as representative or advisor of airlines, business aviation clients, manufacturers, lessors and investors, obtained a broad view of the requirements and constrains of each party and gained trust and respect from all such industry

players establishing an extensive worldwide network of friendly contacts. He also made several aircraft appraisals and evaluations of aviation companies.

Between 2017 and 2019, in addition of managing G&G, he also took the role of VP Helicopters at Sparfell & Partners.

Giovanni was a teacher at Aviation Masters at La Sapienza and LUISS universities, in Rome, and a speaker or panellist at various aviation events like Airline Economics Growth Frontier Conference, Helitech and Dublin Aviation Summit.

He is a member of the International Society of Transport Aircraft Trading (ISTAT) and regularly attends major Air Shows and aviation conferences.

### **Dimitrios Soukeras, CEO, Organisational DIAGNOSIS**

Dimitrios Soukeras (Lieutenant Colonel LTC) is a retired Greek Army Aviation Helicopter Pilot and renowned accident investigator with hands-on experience in the Aviation sector, both military and civil. He has applied his unique expertise in systemic accident analysis in several high-profile cases. He has served as an investigator and consultant in favour of persons and Organisations.

Dimitrios is a proponent of safety culture and safety performance in high reliability entities. As a coach and mentor, he helps leaders infusing values and shaping beliefs for better accident prevention results within high-risk industries.

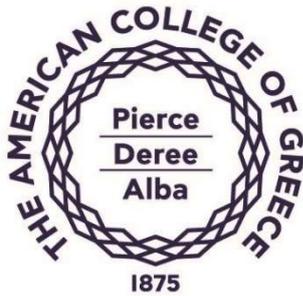
Dimitrios received his MBA from the University of Leicester in 2010, where he wrote his Master's thesis on "Safety Culture Mapping". He is an Affiliated/Adjunct Professor in the Department of Aerospace Engineering at San Jose State University, where he teaches a special course on TRIPOD Beta accident investigation and Safety Culture.

### **Serdar Tamer, Director, Business Development, JSSI**

On March 2021 Jet Support Services, Inc. (JSSI), the leading independent provider of maintenance support and financial services to the business aviation industry, has appointed Serdar Tamer as Director of Business Development for Greece, Turkey and India. Serdar Tamer brings more than 20 years of sales and financial management experience, including senior roles within the aviation and maintenance, repair and overhaul (MRO) industries. He holds Business Administration degree from De Montfort University Leicester UK. He is responsible for managing strategic sales and support plans across his target region. He also offers focused support for aircraft owners and operators throughout the Indian subcontinent, including Pakistan, Bangladesh and Sri Lanka.

Prior to joining JSSI, Serdar Tamer served as Director of Sales and Marketing with Genel Havacilik A.S. and as Regional Sales Manager for myTECHNIC aircraft MRO Services.

## SPONSORS



Located in Athens, and originally founded in 1875 in Smyrna, The American College of Greece (ACG) is the oldest American-accredited College in Europe and the largest private college in Greece. ACG is an independent, not for profit, nonsectarian, co-educational academic institution. The mission of ACG is to add distinctive and sustainable value to our students, Greece, American education, Hellenic Heritage and the global community, through transformative teaching, scholarship and service. In 2019, 37,610 students were served through degree and other academic and co-curricular education programs, offered by three main divisions: Deree, Pierce and Alba Graduate Business School. As many as 1,046 were Greek public university students enrolled in Deree parallel studies. Student financial aid amounted to €6.91M. The first American higher education institution abroad to achieve accreditation in 1981, by the New England Commission of Higher Education, as of 2010 ACG undergraduate programs are validated by the Open University (UK). In 2020, ACG was awarded the STARS Gold rating by the Association for the Advancement of Sustainability in Higher Education (AASHE), in recognition of its sustainability achievements.

The mission of the newly established ACG Centers of Excellence is to accelerate the transformation of the Greek economy by fostering sustainable growth, job creation, focused research and associated policy recommendations through programs that bring together researchers, entrepreneurs, employers and public sector representatives while educating future industry leaders.

[www.acg.edu](http://www.acg.edu)



Aeromutlu Aviation Services is an independent Aviation Consultancy Organization founded by Cengiz Armutlu, who has almost 30 years of experience in Aviation Industry. Aeromutlu Aviation Services is on duty with its worldwide experienced pool of Aviation Consultants and cooperation partners for the client projects. The Founder and Senior Consultant Cengiz Armutlu has started his aviation career in 1991 as a licensed Avionic engineer and worked more than 17 years actively in the Line and Base maintenance of Istanbul Airlines, Pegasus Airlines and Lufthansa Technik AG. He holds an EASA Part 66 Cat A/B1/B2/C License and qualified for B737CL/NG and A320 Family aircraft. Moreover, he undertook studies in industrial engineering to strengthen his aviation skills from a management, organizational, and commercial perspective and graduated from the University of Applied Sciences Wiesbaden (now University of Applied Sciences Rhein Main) in 2007 as an industrial engineer (Diplom Wirtschaftsingenieur). Cengiz subsequently undertook a role as Senior Project Manager in the Aircraft Transition department within LHT, thereby managing many internal and third-party client aircraft transition projects until 2014. Cengiz then became a technical operations fleet manager for LHT Maintenance International GmbH, serving as the Fleet Manager and Head of the Maintenance Planning,

Archive, and Warehouse departments in Bangkok for a client Airline that operated 30 aircrafts. Cengiz switched companies at the end of 2017 and became the Accountable Manager of Azurair GmbH and its Part 145 organization. After the liquidation of Azurair GmbH in May 2019, he decided to use his many years of aviation experience to establish his own business, Aeromutlu Aviation Services. Cengiz is a DIN ISO EN/IEC 17024 certified Expert Witness for Aircraft Valuation, Engineering and Maintenance and Member of BDSF(Federal Association of German Experts and Appraisers) and ISTAT (International Society of Transport Aircraft Trading).

Aeromutlu Aviation Services with its Professionalism, Flexibility, Reliability and Solution Orientation providing his services to the 100% satisfied customers whenever and wherever clients need. Aeromutlu Aviation Services is in charge of lessors, operators, Investors, Banks, Insurance companies, other consulting companies, MROs, CAMO organizations etc. with its long year experienced consultants.

Aeromutlu Aviation Services can help the clients around the clock and wherever they need with the customer tailored support services such as but not limited:

- Expert Witness Services regarding Aircraft, Engineering and Maintenance, for Courts, and other Clients
- Aircraft Valuation Services from small propeller Aircraft up to big Passenger Jets for Owners, Operators, Banks, Lessors, Insurance Companies
- Aircraft Transition Services for Operators and Lessors, provide aircraft transition support to both operators and lessors through a variety of technical assistance services, such as prepurchase/lease assessment, physical inspection, record review, transition layover representation, and/or transition project management, to ensure that the client has a smooth and cost-effective transition period.
- Aircraft Document Inspection, Sorting and Scanning, we provide, with our mobile team, high-quality documentation services to the client as needed, with the documentation sorted, scanned, and delivered to the client in the requested format, thereby reducing the stress and costs during aircraft transition or operation.
- Aircraft Physical Inspection and Reporting for pre purchase, prelease or as lease midterm Inspection.
- Aircraft Base Maintenance Representation for the lease In/return layover, Routine Maintenance Checks, Paint Layovers, Modification layovers etc.
- Aircraft Delivery Support for new or used Aircraft, assisting the clients such as physical inspections, test/demo flight attendance, borescope inspection witnesses, MPA run witnesses, and record reviews, to ensure regulatory or contractual compliance, and report any identified issues or risks to the client. We also assist the client during the technical acceptance negotiation
- Project Management / Interim Management, we provide experienced Project Managers / Interim Managers for any kind of clients' project and support them to achieve the goals with ensuring that the defined scope, project goals, timeframe, desired quality, and budget of the project are met.

Aeromutlu Aviation Services is ready to listen customers' needs and find a proper solution which brings them to the success.

For more Information contact: Aeromutlu Aviation Services via [www.aeromutlu.com](http://www.aeromutlu.com) and follow via:

LinkedIn [www.linkedin.com/company/aeromutlu-aviation-services](http://www.linkedin.com/company/aeromutlu-aviation-services) ,

Twitter [www.twitter.com/AeromutluS](http://www.twitter.com/AeromutluS),

Facebook [www.facebook.com/AeRoMUTLU](http://www.facebook.com/AeRoMUTLU)



Asset Insight, LLC ([www.assetinsight.com](http://www.assetinsight.com)) provides a broad spectrum of machinery and equipment valuation services, along with aircraft acquisition consulting services, and expert witness support. As one of the world's most experienced, aviation-focused valuation firms, the company has been involved in thousands of aircraft appraisals, from light single engine to heavy airline transport aircraft, and has earned a reputation for quality service, responsiveness and innovative use of technology. Asset Insight also provides aircraft maintenance evaluation and asset financial optimization services. The company's proprietary "Asset Grading System Process" and related analytics, offer clients the ability to translate any asset's maintenance condition into easy-to-understand, actionable financial information. Asset Insight, LLC is headquartered in Las Vegas, NV, with offices in Chicago, IL, Atlanta, GA, Boston, MA, Melbourne, FL, and Washington, DC.



CAMO4jets is an aviation consulting and airworthiness management company serving a large variety of clients, including leasing companies, airlines, business aircraft owners, helicopter operators and even banks and aviation brokers.

Since start of operation in 2010, we have rapidly developed our capacity, qualifications and credentials, transforming CAMO4jets into the adviser of choice for many of the industry's "big names". Today, our multinational, multilingual team of over 50 aviation specialists delivers services with a truly global reach.

Our independence from aircraft maintenance companies and manufacturers allows us to put our clients' interests first. Above all, our integrity diligence, and commitment to quality ensures that your assets hold and retain their value for years to come.



Organisational Diagnosis is an increasingly proactive safety consultancy supporting entities belonging to an array of high-risk industries. It was founded in 2011 in Bulgaria to make systemic accidents more comprehensible and to bring forward solutions to preventing them. Its services include prepared training courses that further can be tailored to meet all needs, as well as consultation packages, to promote the latter safety academic era, so as to guide our followers into safety's best practice zone.

Organisational Diagnosis mission is to serve safety and work hard against having systemic accidents by offering a wide range of well-designed, service products-tools that make it possible and affordable, for all high-risk organisations to endorse operation within the safety culture era. We exist to create experiences where passion and purpose come together and

advance safety. We are intending to define the future of safety handling and advance a positive mind-set in dealing with constant change.

Organisational Diagnosis expertise includes Safety Culture Assessments-Mappings for Aviation Organisations, Risk Analysis and Assessment via Bowtie Methodology, Incident/Accident Analysis via TRIPOD Beta methodology (actually we are the first being hired to do such an analysis for a known Airline Accident). Lastly we are also applying Life & Business Coaching into shaping values and beliefs promoting safety within high risk organisations.

Website: [www.o-diagnosis.com](http://www.o-diagnosis.com)

CEO: Captain Dimitrios Soukeras

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Mobile: +306947006664



G&G Aviation is an aircraft and engines trading company established in Rome, Italy in 1994 and active in all fields of commercial aviation including Commercial Aircraft, Business Jets and Helicopters.

G&G operates on a worldwide basis using its own network of contacts and regular correspondent spread from USA to Australia.

Taking also advantage of its representations and consulting activities It provides an integrated range of products and services to Airlines, Executive Aircraft and Helicopter Operators, Training Centers, Financial Institutions, Airports and MROs.

The services of G&G Aviation, which complement the trading activity and the marketing of the products of the represented companies, include:

- Consulting
- Appraisals
- Technical inspection
- Sourcing of maintenance solutions
- Lease Management

Having celebrated its 25th anniversary, G&G Aviation is now developing new methods and strategies to further improve its business in all fields. . G&G Aviation is also a member of the Allianx partnership which has a comprehensive offering in the fields of aviation, overall transport infrastructures and complementary services.

G&G also represents the following companies:

- AD Aerospace - CCTV cockpit door monitoring systems
- Aeris Aviation - EU Dist. One Aviation Jet Executive Aircraft
- Tubesca Comabi (ex Albret Pourteau) – Aircraft maintenance docks
- EDM - Emergency and cabin training simulators
- Frasca International - Flight Simulators
- Infowerk - Multimedia Aviation Courseware
- WheelTug – electric taxiing system

For more details see [www.ggaviation.com](http://www.ggaviation.com) or mail [marketing@ggaviation.com](mailto:marketing@ggaviation.com)

# Holland & Knight

Backed by more than 1,400 attorneys in 27 offices in the world, Holland & Knight has more than 75 years of experience in aviation law. Our Aviation Team advises and represents domestic and international airlines and other aviation clients on a daily basis regarding legal issues related to every aspect of their business. We regularly assist aviation clients with transactional, regulatory, investigation and litigation matters associated with their operations.

Holland & Knight is an international leader in aviation finance, advising clients in the purchase and sale of aircraft, engines and parts worldwide. We typically complete more than 250 aviation transactions annually, and during the past five years, we have worked with clients in more than 70 countries on the acquisition, financing, leasing, and structuring of aircraft and helicopter transactions. Our clients include nine of the world's 10 largest aircraft leasing companies, major U.S. and international airlines, investment funds, investment banks, corporate jet owners, government guarantors, high-net-worth individuals and other key players in the wider aviation industry ecosystem.

Drawing upon a diverse range of aviation law experiences and capabilities, Holland & Knight's Aviation Regulation Team integrates aviation regulatory advice with a broad-based understanding of business and government affairs to deliver well-rounded counsel to our clients. Our attorneys have a thorough awareness of the marketplace and maintain extensive contacts at all federal regulatory agencies, which enables us to anticipate, rather than merely react to, major regulatory issues so that our clients are well prepared for changes that may impact their operations.

The single largest component of our aviation litigation practice is the representation of U.S. and foreign airlines, as well as manufacturers of corporate and military aircraft and components, in litigation arising out of aircraft accidents and in aircraft crash investigations of the U.S. National Transportation Safety Board (NTSB), the Federal Aviation Administration (FAA) and Congress. Holland & Knight's aviation lawyers also represent operators and manufacturers of aircraft and aircraft components in connection with general-aviation accidents involving various kinds and models of fixed-wing and rotary-wing aircraft.



visit our website: [meton.skies.com](http://meton.skies.com)

Meton Skies Aviation Services Ltd is an Aviation Technical consulting organization.

Our Company offers first class aviation management techniques and consultancy services for:

- Aircraft inspection & audits,
- delivery & re-delivery support,
- technical representation,
- maintenance planning,
- training, and
- Part 145 – CAMO consulting.

The Management Team are aviation professionals, each with more than 35 years of experience in all aspects of Aircraft maintenance, including Line and Base.

Our Team of Specialists consists of dynamic, motivated and experienced professionals whose objective is to respond to and exceed customer expectations.

The Consultants are aviation professionals with extensive experience in Aircraft maintenance as well as Airworthiness, and they come from both the airline industry as well as the MRO sector.

Respecting the customers' individual needs Meton-Skies strives to support them to provide a solution adapted to their specific company environment and are always committed to create a strong and

lasting relationship with them by providing a High Standard professional service. For additional information on the Services provided by Meton please visit our website, [metonskies.com](http://metonskies.com)  
The Meton-Skies Team  
Mobile 24/7: +35797743556