



2nd East European Aviation

*Enhancing Understanding in Aviation
across Central Eastern Europe and the Baltics*

**Friday 28th June 2024
Warsaw, Poland**

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AGENDA

9.00 Registration & Networking Coffee

9.30 Opening Remarks

Panagiotis Panagopoulos, CEO & Founder, Aeropodium

9.40 **Fleet planning**

Meghan Dwyer, Sales Director Europe, Guardian Jet

Mike Dwyer, Managing Partner & Founder, Guardian Jet

10.10 **Common language but different understanding**

Ken Koort, President & CEO, Diamond Sky

10.40 Networking Coffee Break

11.10 14.30 **Financing Eastern European aviation: Products and considerations**

Viktor Berta, Director, Aviation & Space, Bayerische Landesbank

11.40 **ONE STOP SHOP – What are the benefits for airlines, operators and lessors**

Bart Matuszewicz, Vice President, ALL4JETS

12.10 **EASA and its competences in the field of certification - Legal aspects**

Dr Agnieszka Fortońska, Assistant, Łazarski University in Warsaw and Lecturer, Faculty of Law and Administration, University of Silesia

12.40 Networking Lunch Break

14.00 **Air passenger rights - Legal and practical aspects of passenger service with disabilities delivered by airports and airlines**

Ewa Marcinska, Senior Legal Specialist, AirHelp & Senior Compliance Associate, Amazon Development Center

14.30 **How not to compensate passengers - Examples of air carriers excuses**

Piotr Gad, Advocate, DelayFix

15.00 **Challenges and opportunities for unmanned aerial systems**

Agnieszka Gugala-Szczerbicka, UAS Law Specialist, Instytut Techniczny Wojsk Lotniczych

15.30 **Safety of drone operations in Poland according to EASA policies**

Dr Mateusz Osiecki, Assistant Professor, Łazarski University in Warsaw

16.00 Concluding Remarks

SPEAKERS

Viktor Berta, Director, Aviation & Space, Bayerische Landesbank

Viktor Berta is Director of Structured Lending at BayernLB's Aviation & Space desk in London responsible for the bank's non-recourse finance offering to lessors globally. He started his aviation finance career at DVB Bank's Aviation Investment Management team followed by Erste Bank Aerospace Finance acting as VP Origination and ACC Aviation where he was Head of Aviation Finance Advisory in Dubai. He has over 10 years of aviation asset finance and investments experience, he is a member of the ISTAT Appraiser Program, committee member of the Aviation Club of the UK and a Fellow at the Royal Aeronautical Society. His specialties are loan structuring and asset modelling with a focus on providing tailor-made financing solutions for leased aircraft and engine portfolios.

Meghan Dwyer, Sales Director Europe, Guardian Jet

Based in France, Meghan Dwyer is the European Sales Director for the international aircraft brokerage and consulting firm, Guardian Jet. She has returned to the company after having had the honor of starting as one of its first employees in 2002. Meghan then had a career as a respected authority in the world of wine as a certified sommelier, Wine Director, and consultant in France, following several years as a traveling winemaker in both hemispheres. She is also a CFI and CFII, and an avid runner.

Piotr Gad, Advocate, DelayFix

Piotr Gad, LL.M. in Air Law, is an advocate renowned for his expertise in air law, with extensive experience in litigation involving air carrier liability cases. He earned his law degree from the Jagiellonian University of Cracow and subsequently pursued an LL.M. in Aviation Law at Łazarski University in Warsaw. Piotr is a member of the European Air Law Association (EALA) and serves as the President of the Section of Air Law at the Warsaw Bar of Advocates. Currently, Piotr leads the Litigation Team at Delayfix S.A., where his strategic counsel and courtroom acumen are instrumental in resolving air passenger claims against air carriers. His prior roles include positions at the Civil Aviation Authority and the Department of Civil Aviation within the Ministry of Infrastructure, where he contributed to shaping aviation policies and regulations in Poland.

Agnieszka Gugala-Szczerbicka, UAS Law Specialist, Instytut Techniczny Wojsk Lotniczych

Agnieszka Gugala-Szczerbicka is an Air Law specialist at the Air Force Institute of Technology. She graduated in law from the Cardinal Wyszyński University in Warsaw and studied aviation law at the Lazarski University. Currently, she is a PhD student at Lazarski University and a member of the group of experts from Poland in JARUS (Joint Authorities for Rulemaking on Unmanned Systems). Agnieszka is also a member of the "AVION" aviation law club and has authored scientific publications in the field of drone law.

As a participant and speaker at scientific conferences, she has addressed various topics, including the legal aspects of performing unmanned aircraft flights, medical and cargo drone transport, the use of unmanned aircraft systems in remote sensing, designating geographical zones for UAV flights, and the stages of integrating unmanned aircraft into the Polish airspace. At the Air Force Institute of Technology, Agnieszka is involved in projects related to the design and certification of unmanned aerial platforms, as well as projects for the Polish Armed Forces.

Ken Koort, CEO, Diamond Sky

Ken Koort was born on May 2, 1980, in Tallinn, Estonia. He is founder and CEO of aviation Group Diamond Sky. He is also the President of the Estonian Chess Federation. His educational and professional journey:

- ***Education*:**

- Ken Koort graduated from Gustav Adolf Gymnasium in 1998.
- From 1999 to 2002, he worked as an intern at the Estonian Embassy in Stockholm, the Estonian Embassy in Moscow, and the Council of Europe in Strasbourg.
- In 2002, he completed his studies at the Moscow State Institute of International Relations as a diplomat.
- In 2015, he earned an Executive MBA degree from Nanyang Technological University in Singapore.

- ***Professional Career*:**

- Ken Koort has held various positions throughout his career:
 - He served as an adviser to the Governor of Ida-Viru County from 2002 to 2003.
 - He represented the Estonian Ministry of Population Affairs in Ida-Viru County.
 - He was part of a government expert commission focused on supporting Estonians living outside the country.
- Ken Koort also worked as the Estonian representative to the European Commission's Integration Network.
 - He coordinated the European Union's integration handbook project.
 - Additionally, he was involved in migration-related work at the Council of Europe.
 - From 2008 to 2012, he served as the CEO of the charter airline company AS Panaviatic.
 - Currently, he is the owner and CEO of Diamond Sky, an aviation company.

- ***Personal Life*:**

- Ken Koort comes from a family with diplomatic and artistic backgrounds.
 - He is married to Kristiina Koort and is a proud father for three daughters.
- Additionally, he has an interesting connection to aviation, having worked in the airline industry and holding an Executive MBA with a focus on aviation and air transport.

For more information, you can refer to the [Estonian Wikipedia page](https://et.wikipedia.org/wiki/Ken_Koort).

Ewa Marcinska, Senior Legal Specialist, AirHelp & Senior Compliance Associate, Amazon Development Center

PhD Candidate at Lazarski University in Warsaw, Graduated Aviation Law at Lazarski University, Previous worked in AirHelp in the Legal Department, currently Senior Compliance Associate at Amazon Cor Services.

Dr Mateusz Osiecki, Assistant Professor, Lazarski University in Warsaw

Dr Mateusz Osiecki is assistant professor at Chair of Air Law at Lazarski University and coordinator of Aviation Law and Professional Pilot Licence studies programme. He currently acts as a member of Research Council of Institute of Air and Space Law at Lazarski University and member of Faculty of Law and Administration Dean's collegium. He is also ordinary member of International Law Association (Polish Branch) and German Academic Exchange Office. Currently, he represents Lazarski University in Alliance for Zero-Emission Aviation under auspices of European Commission. His primary research interests focus on aviation security and counter-terrorism measures, legal aspects of usage of UAV and sustainable development in aviation.

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ALL4JETS also launched its two subsidiaries: FLYER AVIATION and 4THRUST. Both companies are offering the services under their own brands. FLYER AVIATION is offering spare parts and has also separate tooling brand AOGTOOLS for maintenance tools sales and loans, and 4THRUST is offering BSI and other engine and maintenance services.



Global Foreign Currency Transactions and Beneficiary Payments Platform

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Expand your payment capabilities with tools that allow you to collect currency abroad. The Collect functionality gives you a ready-made collections product that issues you with local accounts to speed up payments in the US and Eurozone.

Virtual Account Numbers – local accounts in the EU & USA

Easy reconciliation – using virtual account numbers and rich reference data.

No SWIFT deductions – invoices paid in full without unfair SWIFT charges.



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